



## EU Balkan FABNET

### Workshop for partners and multipliers

Sarajevo, Bosnia-Herzegovina, 27-28 November 2008

Faculty of Agriculture and Food Science, University of Sarajevo

#### Draft Agenda

Thursday, 27<sup>th</sup> November

9.30-9.45:	Welcome and Registration
9.45-10.15	Introduction of FP7- Presentation of EU BALKAN FABNET <b>Dr. Gorgias Garofalakis</b> , ETAT, Food Industrial Research & Technological Development Company, Greece
10.15-10.45	Presentation of FAB sector in Bosnia, <b>Dr. Sabahudin Bajramovic</b> , Faculty of Agriculture and Food Science, University of Sarajevo, Bosnia and Herzegovina
10.45- 11.00:	Coffee Break
11.00-11.45:	FP7 Participation rules and Quizz <b>Marie Fauchadour</b> , Euroquality, France
11.45-12.15:	Funding opportunities/programmes interesting researchers (People or JRC) <b>Lana Žutelija</b> , MSES, Croatian Institute of Technology, Croatia
12.15-12.45:	Where to find information on CORDIS? <b>Vladimir Kakurinov</b> , CMU, Faculty of Agricultural Sciences and Food, Univ. of Skopje, Former Yugoslav Republic of Macedonia
<b>12.45-13.45 Lunch</b>	
13.45-14.45:	Unique Registration Facility (URF) system <b>Paola Matera</b> , APRE, Agenzia per la Promozione della Ricerca Europea , Italy
14.45-15.15	What is a good consortium and how to detect a good potential partner? University of Sarajevo, Bosnia-Herzegovina
15.15 -16.00	Writing a good partner profile <b>Nadege MOTE</b> , BEA, Brussels enterprise Agency, Belgium

**Friday, 28th November**

9.30-10.00:	Experience of FP7 from the Serbian perspective
10.00 – 10.30	Contract negotiation; Negotiation tips & tricks – <b>Preslava Dobрева</b> , Europroject, Bulgaria
10.30-10.45:	Coffee Break
10.45-11.15	Supporting researchers for successful participation Writing a good proposal – tips on evaluation, <b>Dr. Gorgias Garofalakis</b> , ETAT, Food Industrial Research & Technological Development Company, Greece
11.15-12.30	Exchange of experience – Work in Groups <b>Paola Materia &amp; Ben Kubbinga</b> , APRE, Agenzia per la Promozione della Ricerca Europea , Italy
12.30-13.00	Discussion – Concluding Remarks